



# Koh Pich (Diamond Island) Convention & Exhibition Center Phnom Penh, Cambodia 4 – 6 May 2017





Conference & Exhibition Management Services Pte Ltd CamGlobe Business & Investment Consultancy Co Ltd



YOUR PERFECT BREW AWAITS.





Supplies & Technology Exhibition



### THE FIRST CAFE & FRANCHISING EVENT LANDS IN CAMBODIA!

**Café Cambodia 2017** will present the most comprehensive gathering of cafe industry players to showcase equipment, machinery, accessories, various supplies and products for the effective and ideal functioning of cafe businesses in Cambodia.

Over the past few years, there has been an established and thriving café scene in Cambodia. The **growing cafe lifestyle** brought about by the younger and more westernised generations are contributing tremendously to the coffee and tea scene in Cambodia. The remarkable passion for coffee and the growing coffee market has further propelled abundant opportunities for business and café owners alike.

Join the **ultimate cafe and franchising event** to explore lucrative business opportunities in Cambodia and the expanding Southeast Asian Market.

#### **Strong Coffee Culture**

Southeast Asia has been hit by the coffee wave, and been experiencing a dynamic growth in coffee consumption by 4.9% per annum since the year 2000. It will reach 50% of global coffee consumption by 2020.

#### **Surge in Spending Power**

Young people and a rising middle-class have increased their economic and spending power.

#### **Franchising Opportunities**

Going international is a great way for franchisors to sustain growth in their business for years to come.

#### **Expanding Retail Coffee Market**

Coffee remains one of the most dynamic and high potential markets for future consumption and growth, with the Southeast Asian region potentially consuming 28 to 30 million bags of coffee by 2020.

The opening of new coffee chains and stores are booming at a fast pace to accommodate the rising demands.

### CAFE CAMBODIA 2017 EVENT PROJECTIONS



### **MARKET INFORMATION**

#### **Rapid Economic Growth Expected to Continue in the Future**

The Southeast Asian consumer market is poised to boom in the next five years as a combination of growing populations, spreading financial prosperity and a heightened consumption mentality, providing a fertile environment for business opportunities and expansion.

Cambodia has one of the fastest growing economies among the ASEAN countries, anticipated to sustain rapid growth momentum, with real gross domestic product (GDP) growth averaging 7% over 2013-2018. (Markets Of The Future in Cambodia, Jun 2014)

#### **Cambodia Set for Growth with Bright Prospects**

Cambodia continues to integrate more fully into the system of global trade and investment, with its GDP increasing from 7.0% in 2015 to 7.2% for 2016. Urban population in Cambodia will expand by 58% between 2014 and 2030, further driving consumer expenditure. Phnom Penh in particular, have emerged as one of the key cities for retailers – unsurprising as average incomes in Phnom Penh were 58% higher than in Cambodia as a whole.

The accelerated market growth and investment opportunities of Cambodia will remain robust, driven by a combination of factors which include population growth, urbanisation, prudent fiscal policies, tourism, increasing global trade linkages and natural resources.

(Asia's Consumer Markets of the Future, Sep 2014)

### EXHIBITOR PROFILE

#### Café F&B Supplies

Beverages Coffee Chocolate Dairy Desserts Flavours Fruit Juices Ice Cream Liquors, Wines, Spirits Sauces Snacks Sugar & Sweeteners Syrups

#### **Cocoa Processing**

Cocoa Grinders Roasting Machines Specialty Suppliers

#### **Coffee Processing**

Coffee Roasting Machinery De-Caffeinators Roasters Roasting Machines Specialty Coffee Roasters

#### Commodities

Coffee Beans Cocoa Beans Tea Leaves

#### Franchising & Licensing

F&B Franchising & Licensing Café Franchising & Licensing

#### Machinery & Accessories Bagel Machine

Bakery and pastry-making machinery Bakery Trolley

Bread Encrusting Machine Bread Moulder **Bread Slicer** Brewing & Grinding Equipment Café Interior Design Café Utensils Care & Cleaning Equipment Coffee & Tea Accessories **Coffee Brewing Equipment** Coffee Maker Cooker **Display Chiller** Dough Divider/Bun Divider **Dough Sheeter** Energy, ventilation and airconditioning technology **Filters** Furniture and furnishings Ice-Cream Maker **Kitchen Equipment** Laboratory and measuring instruments Oven (Combo Oven, Tunnel Oven, Pizza Oven, Deck Oven, Rotary Oven, Convention Oven) Packaging Equipment Paper Packaging Technology Pods Proofer **Refrigeration and** fermentation technology **Refrigeration System** Franchising Show Case & Display

#### **Packaging / Paper** Packaging Machines Teabag Paper Coffee Filter Paper

#### Services

Agents Associations **Bakers Bakery Designers** Café Designers Chefs Cleaning and hygiene Export & Import Companies Franchising **Interior Designers** Logistics **Research and Development** Restaurants **Tableware** Traders Trade Media **Training & Education** 

#### Tea Industry

Manufacturers of Tea extract Processing Machines Specialty Suppliers Tea Leaf Roasting Machinery

### Franchise Product & Service Categories

Accounting / Tax Services Adult Education Apparel / Shoes & Bags Associations Bakery / Confectioneries / Snacks / Specialty Food Beauty / Spa Beverages / Ice Cream / Yogurt **Business Coaching &** Training Childcare / Child Development Computers / Electronic Products **Consultancy Services** Convenience Stores Entertainment & Games Fast Food / Restaurants Franchise Suppliers / Retail Equipment & Technology Gifts / Stationery Health & Fitness Home Furnishings / Furniture Homewares / Storage Products Internet / Online Services Jewellery / Fashion Accessories Laundry Services Legal Services Printing Services / Printer Consumables Land Banking / Real Estate / **Shopping Malls** Senior Care Services Sign Products & Services

#### License Property and Service Categories

Business Marketing Services Character Consultancy Services Education Fashion / Design / Retail Legal Services Printing Trademark & Brand

## VISITOR PROFILE

Associations Baristas Cafe & Restaurant Owners Canteen Operators Certifiers Chefs Coffee Houses Country Clubs Distributors Exporters F&B Managers Fast Food Outlet Managers

**Stainless Steel Machines** 

Steamer

Tea Maker

Waffles Machines

- Food Services Franchise Operators Hotel Managers Manufacturers - Coffee Extract - Herbal Tea
- Organisations Packers Retailers Roasters Snack Bars Wholesalers









### PARTICIPATING RATES

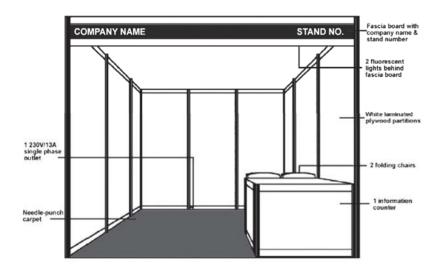
### Bare Space USD\$385 | SGD\$500 per sqm

(min. 18sqm)

Shell Scheme

### USD\$430 | SGD\$580 per sqm

(min. 9sqm)



### A Standard 9sqm Shell Scheme Package includes:

- Fascia Board with Company Name & Stand No.
- White Partitions
- Needle-Punched Carpeting
- Single Phase Electrical Socket (220V)
- 2 Fluorescent Lights
- 2 Folding Chairs
- 1 Information Counter
- 1 Waste Paper Basket

### **ENQUIRIES**

#### **International Sales**

Conference & Exhibition Management Services Ptd Ltd (CEMS) 1 Maritime Square, #09-43 Harbourfront Centre, Singapore 099253 E: info@cems.com.sg | T: +65 6278 8666 | F: +65 6278 4077 W: www.cafe-cambodia.com

### Media & Advertising

ca\_publicity@cems.com.sg

#### Sales & Sponsorship

International Sales: ca@cems.com.sg

Local Sales: CamGlobe Business & Investment Consultancy Co., Ltd Attwood Business Center, No.27, Russian Blvd, Khan Sen Sok, Phnom Penh T: +855-85 332 233 / 93 332 233 E: cigjf.sales@gmail.com / chhaysinat@gmail.com